Discussion of:

Villains or Scapegoats? The Role of Subprime Borrowers during the Housing Boom

by James Conklin, W. Scott Frame, Kristopher Gerardi, Haoyang Liu

Matteo Crosignani Federal Reserve Board

WFA

June 19, 2018 Coronado

Disclaimer: The views expressed in this discussion are solely the responsibility of the author and should not be interpreted as reflecting the views of the Board of Governors of the Federal Reserve System or of anyone else associated with the Federal Reserve System.

Subprime Borrowers During the 2002-06 Boom

1) Subprime mortgages increased dramatically

e.g., Mayer, Pence, Sherlund (2009); Mian and Sufi (2009)

2) Increase in default rates affected financial institutions e.g., Brunnermeier (2009)

Evidence in Mian and Sufi (2009):

 \uparrow credit supply to subprime borrowers

- $\rightarrow \ \uparrow$ increase in house prices in subprime zip codes
- $\rightarrow \uparrow$ increase in mortgage defaults in subprime zip codes

This paper: changes in subprime mortgage credit and in house prices are *negatively* correlated across counties

This Paper

The housing and subprime booms occurred in different places

- The housing boom occurred in Florida, West, and NE corridor



House price growth from 2002 to 2006 with FHFA data

This Paper

The housing and subprime booms occurred in different places

- The housing boom occurred in Florida, West, and NE corridor
- The subprime boom occurred in the Midwest and Ohio River Valley



Growth in the share of subprime purchase credit from McDash-ABSNet

(日) (間) (日) (日) (日)

This Correlation is Robust

- The final data set is the merge of McDash and ABSNet
 ✓ Holds using the two data sets individually
- Change 20% to 26% different from change 5% to 6.5%
 - ✓ but initial subprime share *negatively* corr. with HP change
 - ✓ Holds adding initial subprime share as a control variable
- (Many) potential omitted variables
 - ✓ Holds adding several level and growth control variables
 - ✓ Holds using state fixed effects
 - \checkmark Holds with and without weighted regression
- Definitions of subprime loan and boom period
 - ✓ Holds changing FICO threshold
 - \checkmark Holds changing boom period
- Measuring the subprime boom
 - ✓ Holds using changes in the *volume* of loans and in the share

Reconciling with Mian and Sufi

- Mian and Sufi (2009, 2016) find that house prices increase more for subprime zip codes *within* a given county



- Data?
 - Zip code- (>42,000 obs.) Vs. county-level data (3,000 obs.)
 - Fiserv Case Shiller Weiss/CoreLogic Vs. McDash/ABSNet
- Within variation?

What Explains the Negative Correlation?

No positive correlation is not that surprising

- Credit growth constant across income/FICO distribution
 - e.g., Adelino, Schoar, Severino (2016), Albanesi, De Giorgi, Nosal (2017)
- More (corroborating) evidence
 - Rise of investor purchases during the boom almost entirely driven by borrowers with relatively high credit scores
 - Mortgage frauds also not concentrated in the subprime purchase mortgage market

But why a negative correlation?

- Very speculative discussion

"One potential explanation is that prospective subprime purchase borrowers, which tend to also have lower incomes on average, were largely priced out of the boom markets."

Try to do more, e.g. check borrower age/income/LTV/LTI



This paper: changes in subprime mortgage credit and in house prices are negatively correlated

- Important contribution to the understanding of the crisis
- My comments:
 - 1) Reconcile this finding with the existing literature
 - 2) More work needed to rationalize the negative correlation

< ロ > < 同 > < 三 > < 三 > < 三 > < ○ < ○ </p>